

Maximizing Success for Multi-Jurisdictional Projects



UDOT Annual Conference - 2015
Breakout Session #124

Introductions



J-U-B ENGINEERS, INC.



**THE
LANGDON
GROUP**
a J-U-B Company



**GATEWAY
MAPPING
INC.**
a J-U-B Company

OTHER J-U-B COMPANIES

- ▶ Dan Adams, *Facilitator and Langdon Group Principal*
- ▶ Siobhan Locke, *Public Involvement Manager*
- ▶ Helen Peters, AICP; *Multimodal Transportation and Policy Planner*
- ▶ John Powell, PE; *Transportation Project Manager*

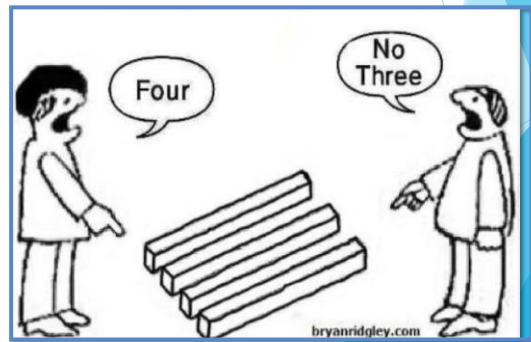
Challenges to Successful Multi-Jurisdictional Projects

Presenters: Siobhan Locke and John Powell

- ▶ Differing Goals
- ▶ Understanding Federal Aid and UDOT processes and standards
- ▶ Terminology
- ▶ Funding

What We Heard From You

- ▶ UDOT
- ▶ Consultants
- ▶ Local Governments



Smaller Municipality



2010 21:50



Smaller Municipality

Coalville City

- ▶ Limited Funding
- ▶ New to federal funding
- ▶ Small staff
- ▶ Immediate need



Larger Municipality



Larger Municipality

Logan City

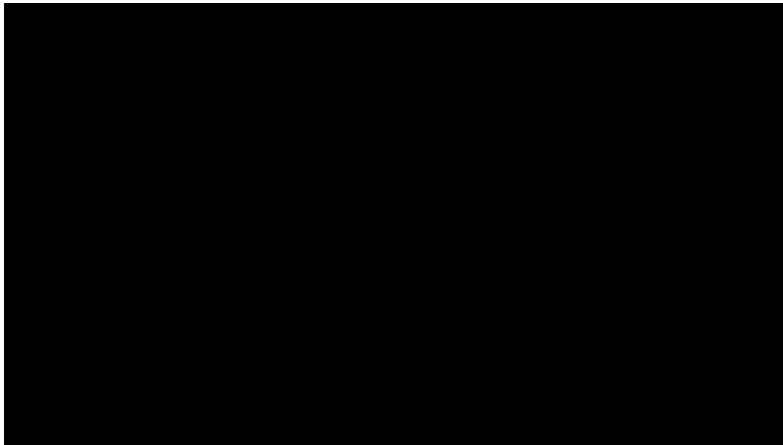
- ▶ Several federally funded projects
- ▶ Larger staff
- ▶ Multiple departments with differing desires
- ▶ Highly engaged public
- ▶ Funding
- ▶ Good relationship with UDOT

Tools You Can Use

Presenter: Dan Adams



Failure to Communicate... WHY?

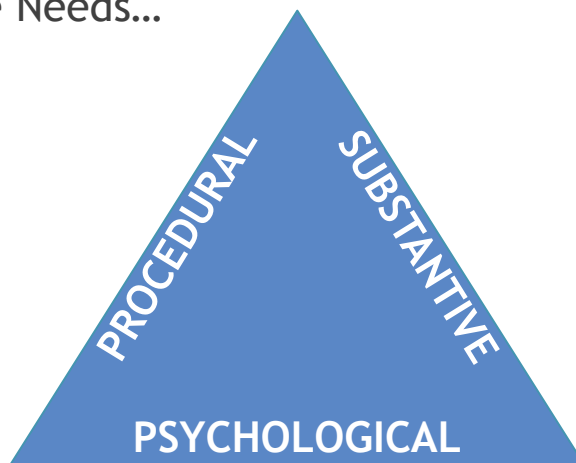


WHAT KEEPS *YOU*
FROM GETTING IT
DONE?



Interest vs. Positional Negotiation

▶ Three Needs...



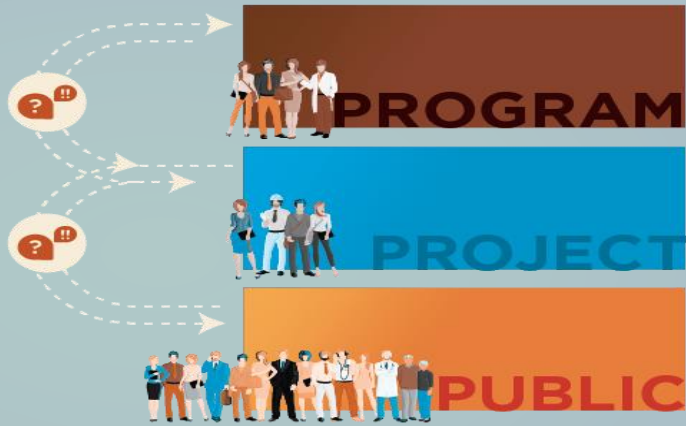
5P's

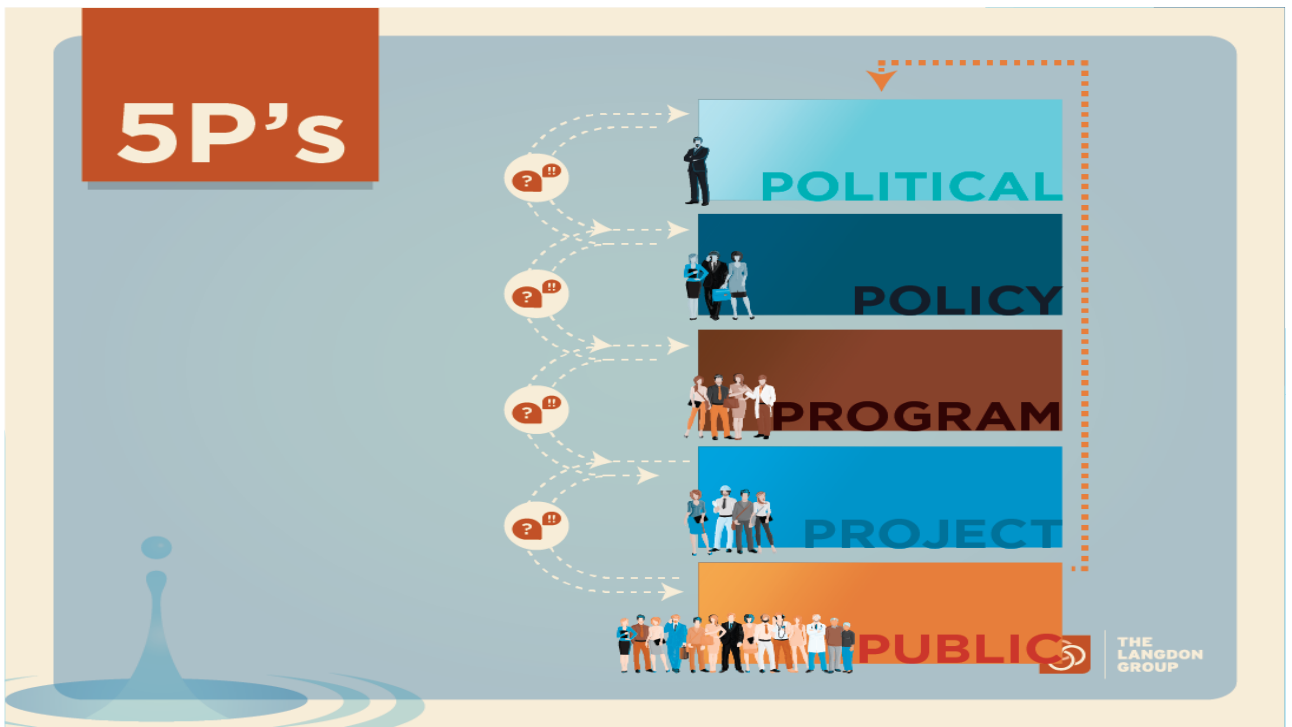
Originally was Policy, Program,
Public...

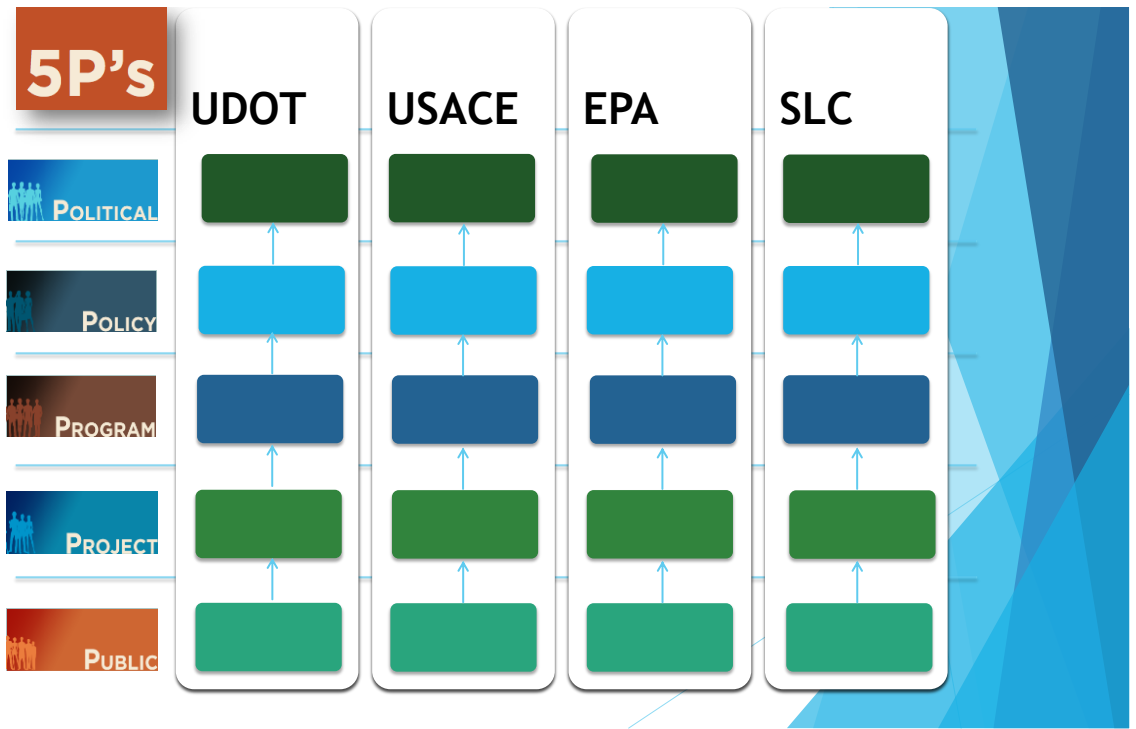


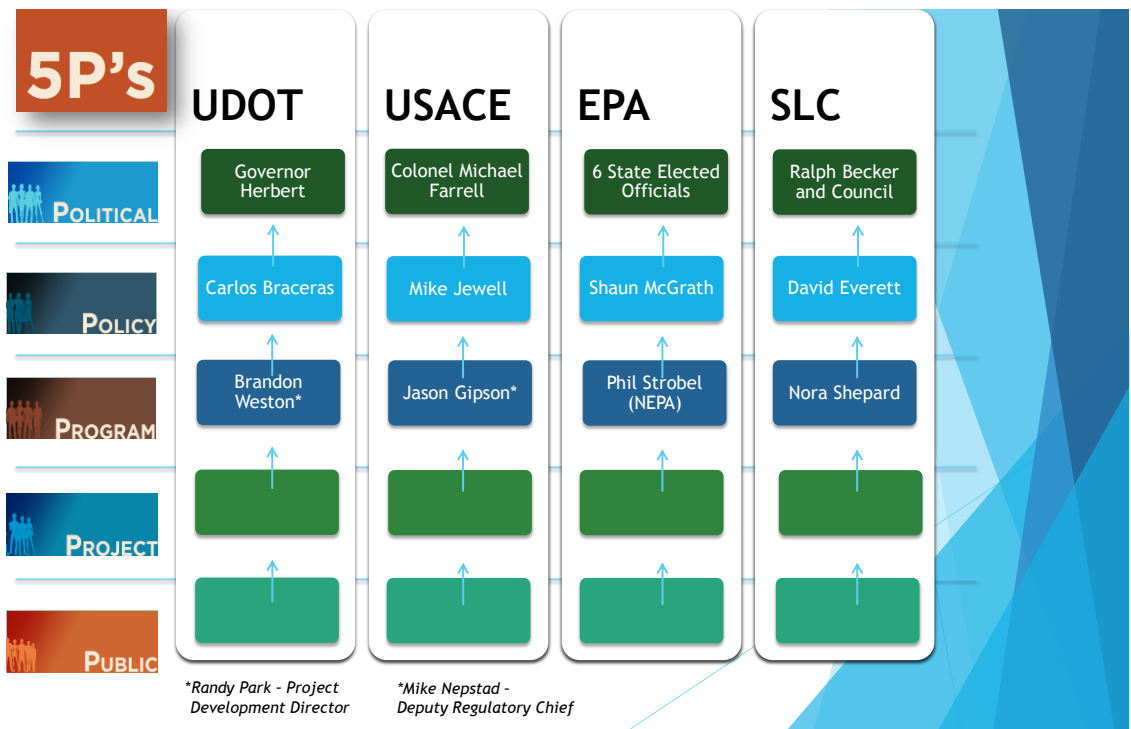
5P's

Who does your organization send to “negotiate” (formally and informally)?



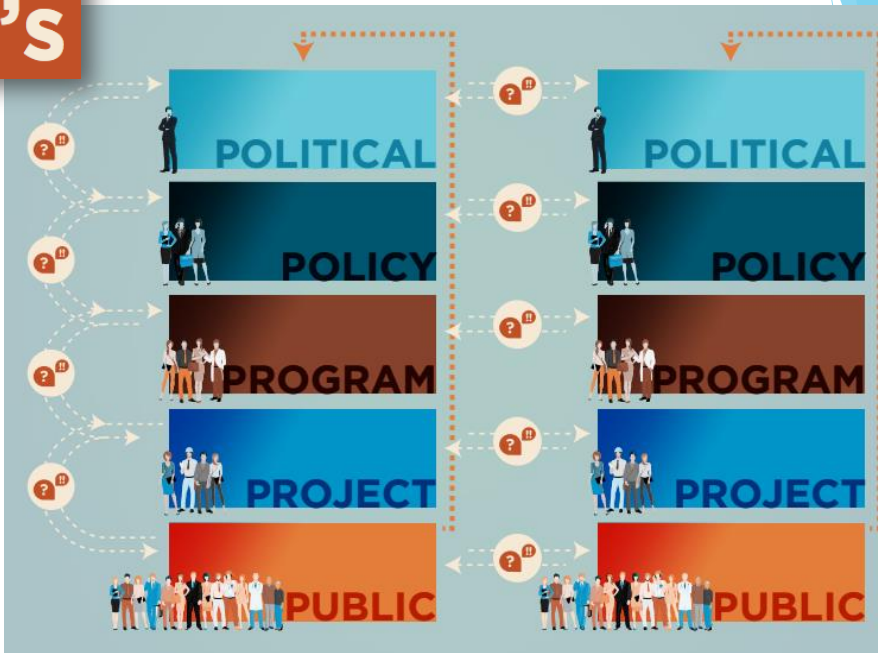








5P's



Commander's Intent



Vulnerability...

- **Definition:** Easily hurt or harmed physically, mentally, or emotionally. Open to attack, harm, or damage.
- **Vulnerability** is a noun that means the state of being exposed. **Vulnerability** refers to the inability to withstand the effects of a hostile environment.
- Starving for connection...
- Escalation is not failure...
- Vulnerability is not weakness...
- Admitting failure is not weakness...
- Vulnerability is the building block of creativity and innovation...

Four Steps...

1. Diagnose
2. Understand
3. Strategize at right levels with right agencies
4. Evaluate and adjust



QUESTIONS?



Contact Information

- ▶ **Dan Adams, The Langdon Group**
dadams@langdongroupinc.com
[801-547-0393](tel:801-547-0393)
- ▶ **Siobhan Locke, The Langdon Group**
slocke@langdongroupinc.com
[801-886-9052](tel:801-886-9052)
- ▶ **Helen Peters, AICP; Multi-modal Transportation and Policy Planner**
hpeters@jub.com
[801-866-9052](tel:801-866-9052)
- ▶ **John Powell, PE; Transportation Project Manager**
jcp@jub.com
[435-713-9514](tel:435-713-9514)



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