

# LAYING THE GROUNDWORK FOR POSITIVE PUBLIC ENGAGEMENT

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IT'S ALL ABOUT ...

A solid orange horizontal bar at the bottom of the slide.

# The Langdon Group

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- Public Involvement
- Facilitation
- Strategic Planning and Communication
- Situational Assessments
- Conflict Management and Resolution

# What We'll Cover in this Session

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- What is public engagement?
- Why is it important?
- How might it be done? (More in next session)
- Examples / Case Studies (More in next session)



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# Why Public Engagement?

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*What happened to the times when we just did the work?*

- It's expected
- Builds public trust
- Creates opportunities for future funding
- Proactive vs. Reactive (control the message)
- Buffer between you and trouble



# When you think of public engagement ...

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- Open Houses
- Fliers
- Costly
- Unnecessary
- Stirs up problems

## What Can It Be?

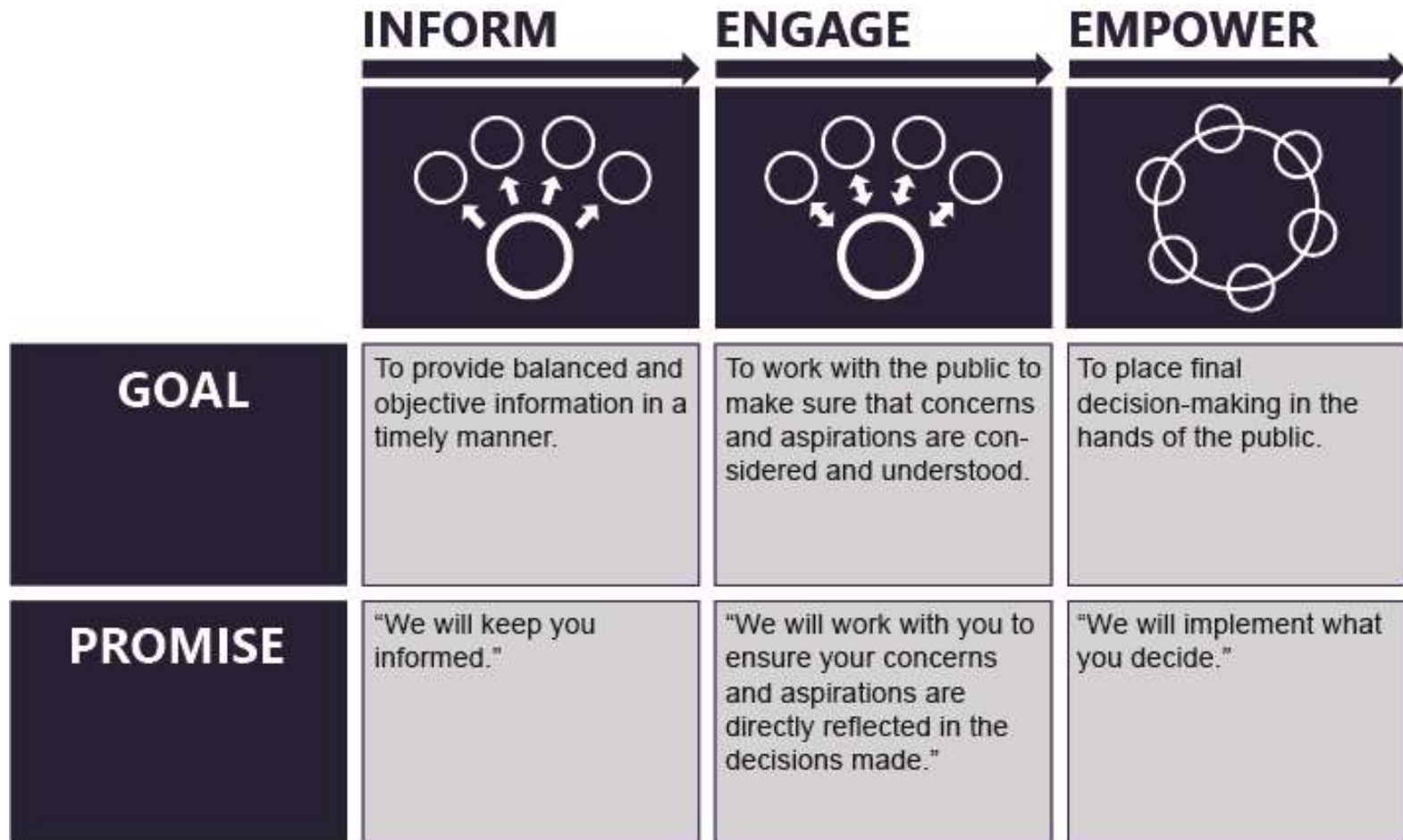
- Cost Saving
- Keep projects on schedule
- A partnership tool
- The right thing to do
- Keeps your experts doing their jobs

# Additional Considerations

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- Help to explain complex concepts to the public
- Rate increases
- Bond issues
- Locate new facilities
- ROW and land acquisition
- Communicate public feedback to decision makers
- Build public support for future projects and programs

# Levels of Engaging the Public



# Public Engagement is a Process

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# Take Initiative and Understand

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What are we dealing with?

Inputs

Activities

Outcomes



Understand



Level/Actions



Results

# What are we dealing with? (Assessment)

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- **Context**

- Issue
- Challenge
- Problem
- Concern

- **People**

- Agency (City)
- Stakeholders
- Decision Makers
- Public

- **Data**

- Existing Inventory
- Condition

# The People

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*Stakeholder: Anybody who can affect or is affected by an organization, strategy or project.*

- People are Stakeholders
  - Emotions
  - Values
  - Experiences

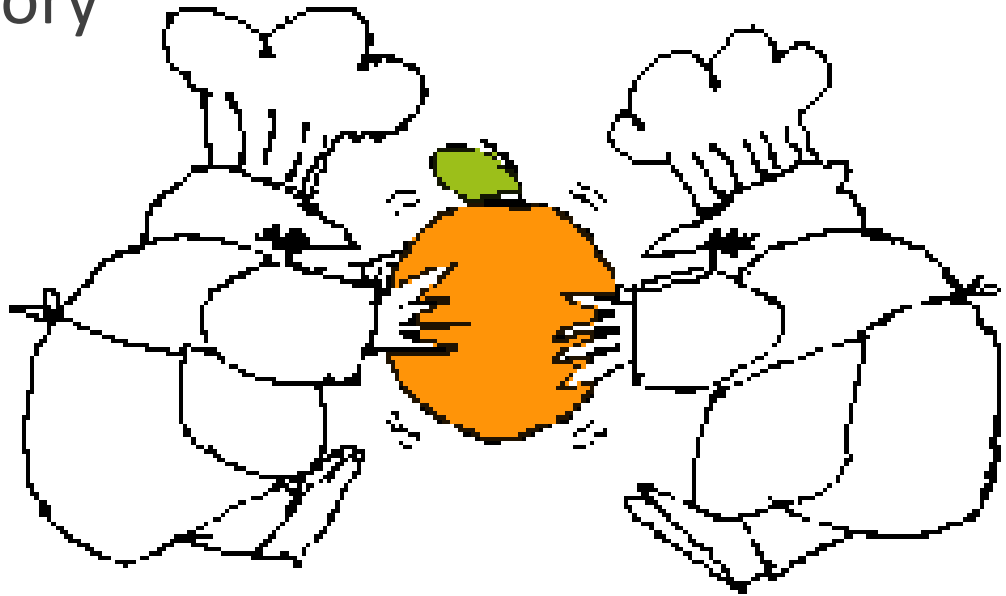




# Benefits

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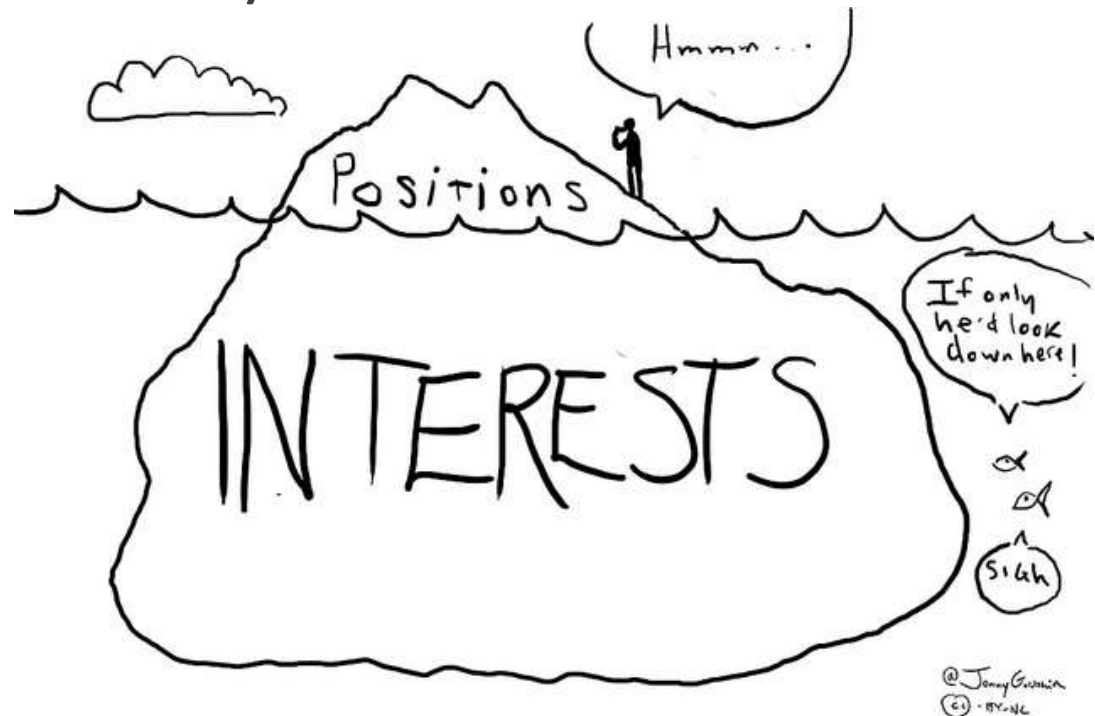
- Understanding Positions vs. Interests
- “The Orange” Story



# Positions vs. Interests

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- A position is WHAT you want.
- An interest is WHY you want it.



# Positional Negotiation

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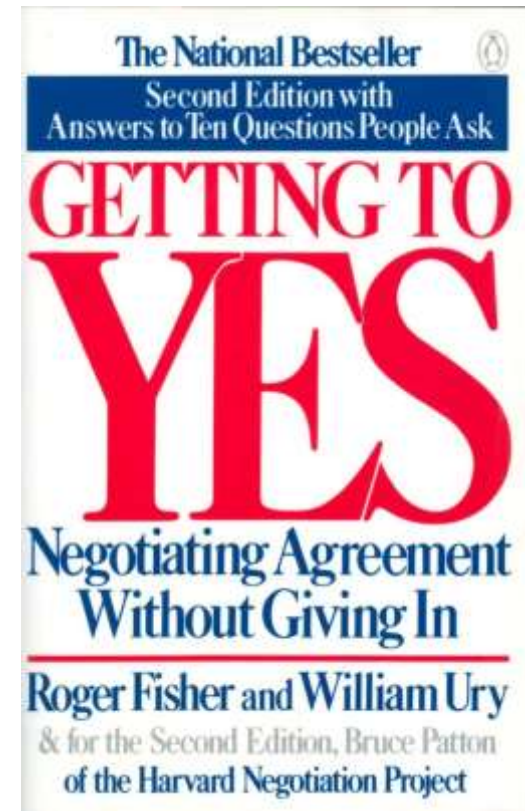
- Positions are presented as the solution to the problem.
- People engage as opponents who bargain rather than individuals who discuss.
- Claim value for yourself while defending against the efforts of an opponent to do the same.
- There is a “win-lose” approach to resolving an issue or conflict.

# Interest-Based Negotiation

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## Process of creating value & opportunity

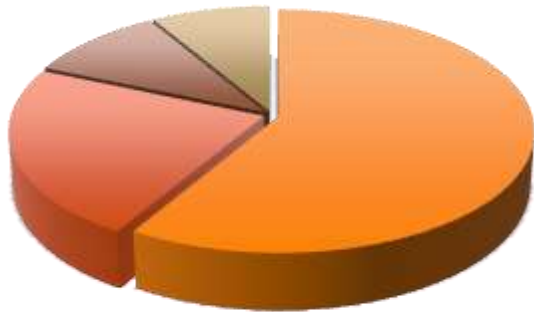
- Joint problem-solving
- Uncover interests
- Generate options
- Search for commonalities
- Win-win potential



# Positions vs. Interests

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**Fixed Pie**



**Expandable Pie**



<b>Positional</b>	<b>Interest</b>
Behavior Change	Attitude Change
Does not address underlying issues	Addresses underlying issues
Settles Issues	Resolves Issues
Does not address relationships	Builds relationships
Focus on positions	Focus on interests

# Separate the people from the problem

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Focus on interests rather than positions.



TRIANGLE OF SATISFACTION

- **PROCEDURAL**
  - Desire for participation.
  - Preferred processes and pace for thinking through issues and making decisions.
- **PSYCHOLOGICAL**
  - How we want to be treated.
  - How we want to feel about ourselves and the other persons.
- **SUBSTANTIVE**
  - Tangible, measurable outcomes or results.



# Application: Positions vs. Interests

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- Who likes buttermilk?
- Who doesn't like buttermilk?

# Implementation and Action

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How do we deal with what we have to get what we want?

Inputs

Activities

Outcomes



Understand



Level/Actions



Results



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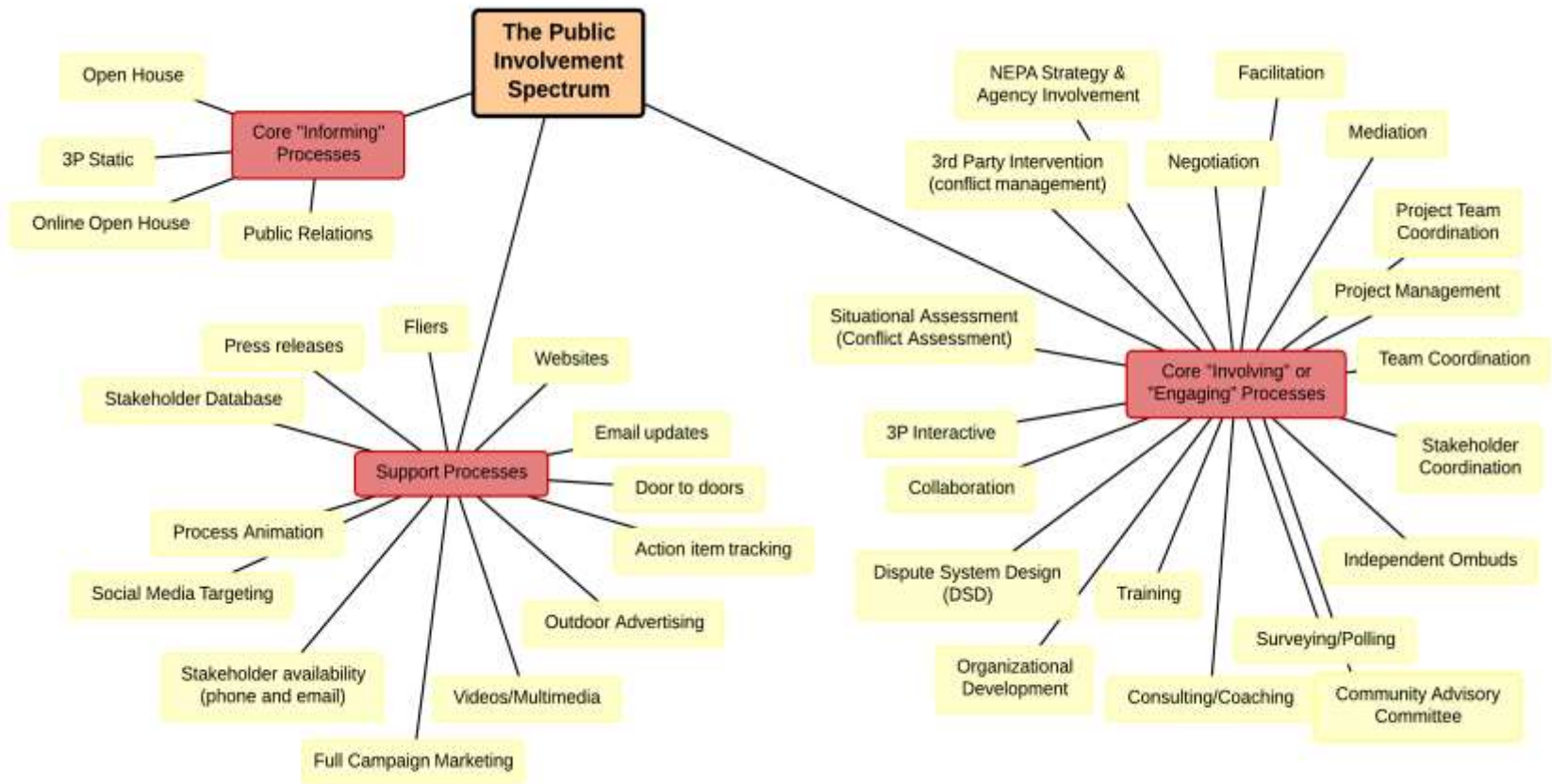
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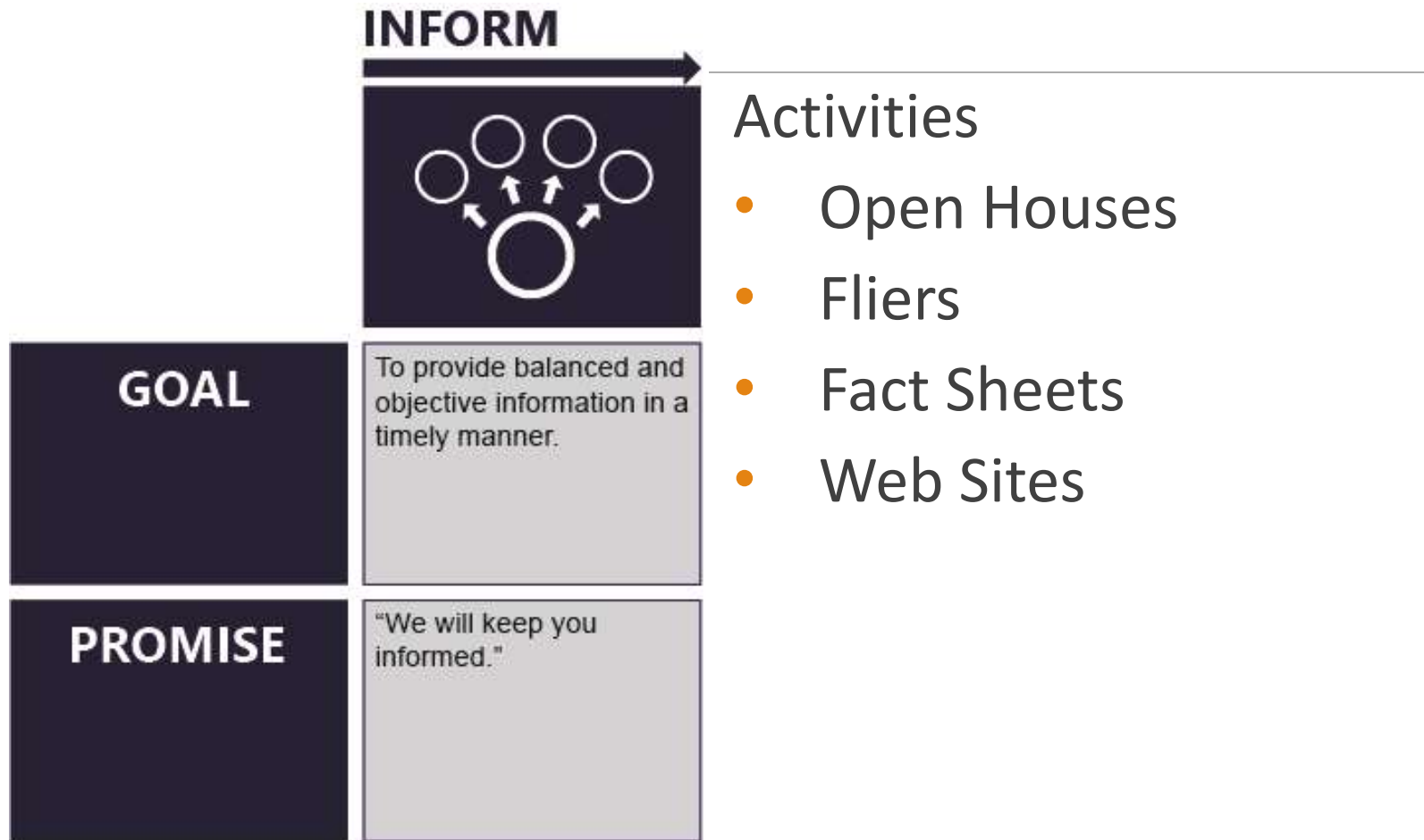
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# Public Engagement Spectrum



# Spectrum of public involvement



# Spectrum of public involvement



# Spectrum of public involvement



## Activities

- Work Group
- Facilitation
- Citizen Advisory Committees
- Delegated decision-making group
- Mediation

## “How” is a Process

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- Determine the level of public involvement that is needed to address the context challenge.
- Determine what activity will lead to a resolution of the problem or issue between the various stakeholders.



# Public Involvement: It's All About ...

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# Questions?

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# Contact Information

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[mmurdock@langdongroupinc.com](mailto:mmurdock@langdongroupinc.com) – 801-499-7377



**J·U·B ENGINEERS, INC.**

[www.jub.com](http://www.jub.com)



**THE  
LANGDON  
GROUP**

[www.langdongroupinc.com](http://www.langdongroupinc.com)

# Examples (Next Session)

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- Wood Cross

# Activities: Tools, Techniques and Technology

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- Social Media
- GIS Issue Tracker
- Videos
- Online Open House
- Phone automation

# Why technology matters when engaging the public

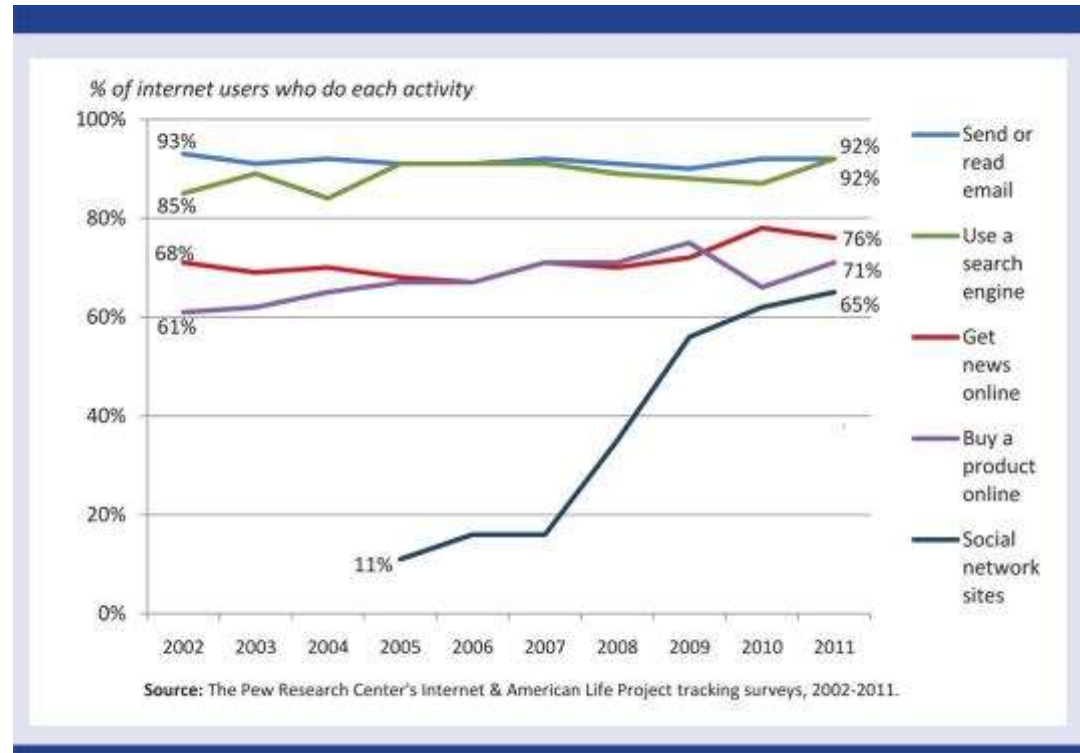
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- More Americans get their news from the Internet than from newspapers or radio, and three-fourths say they hear of news via e-mail or updates on social media sites.
- 91% of American adults own a cell phone (58% are smartphones).
- **61 percent** of Americans said they get at least some of their news online.
- Almost all respondents, **92 percent**, said they get their news from more than one platform.
- **75 percent** of respondents said they get news forwarded through e-mail or posts on social networking sites, while 37 percent of online users said they've reported news, commented on a story or shared it on sites like Facebook and Twitter.

*Pew Research Center*

# Social Media

- Cost effective
- Engaging of silent majority
- Quantifiable
- Reaches generations X, Y, Z





# Social Media

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- State agencies and municipalities are using social media
- Project-specific social media
- Other tools: e-newsletters, websites, online surveys

# GIS Issues Tracker

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- You know what they are saying, but where are they saying it?
- Public involvement database + GIS Technology
  - Geographically defined conflict
  - Helps determine future communication tactics
  - Streamlines processes

# GIS Issues Tracker

GIS Technology

Public Information Database Source

(New)

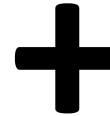
Send project information by mail NOT email

First Name: \_\_\_\_\_ Address: \_\_\_\_\_ Work #: \_\_\_\_\_  
Last Name: \_\_\_\_\_ City: \_\_\_\_\_ Ext: \_\_\_\_\_  
Affiliation: \_\_\_\_\_ State: \_\_\_\_\_ Cell #: \_\_\_\_\_  
Position: \_\_\_\_\_ Zip: \_\_\_\_\_ Home #: \_\_\_\_\_  
Relationship to Project: \_\_\_\_\_ Email: \_\_\_\_\_

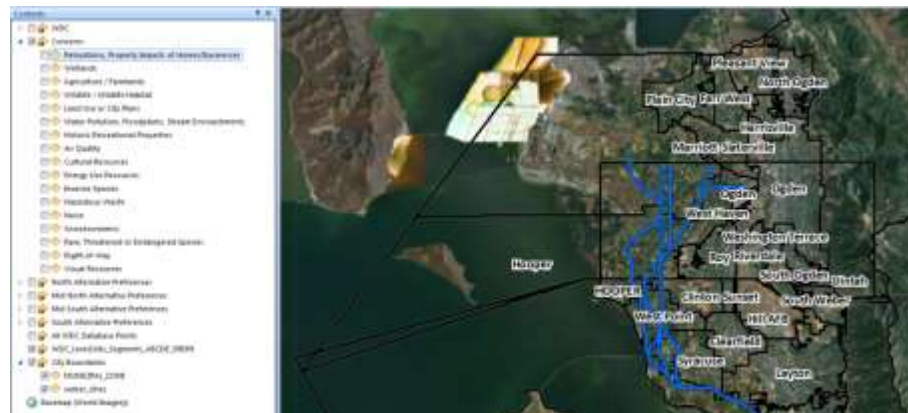
Second Address if applicable: \_\_\_\_\_ City: \_\_\_\_\_  
State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Use Second Address for Mailing  
 Use Second Address for Geocoding

Third Address if applicable: \_\_\_\_\_ City: \_\_\_\_\_  
State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Use Third Address for Mailing

Notes: \_\_\_\_\_



Public  
GIS  
Tool



# GIS Issues Tracker

## Construction impact concerns

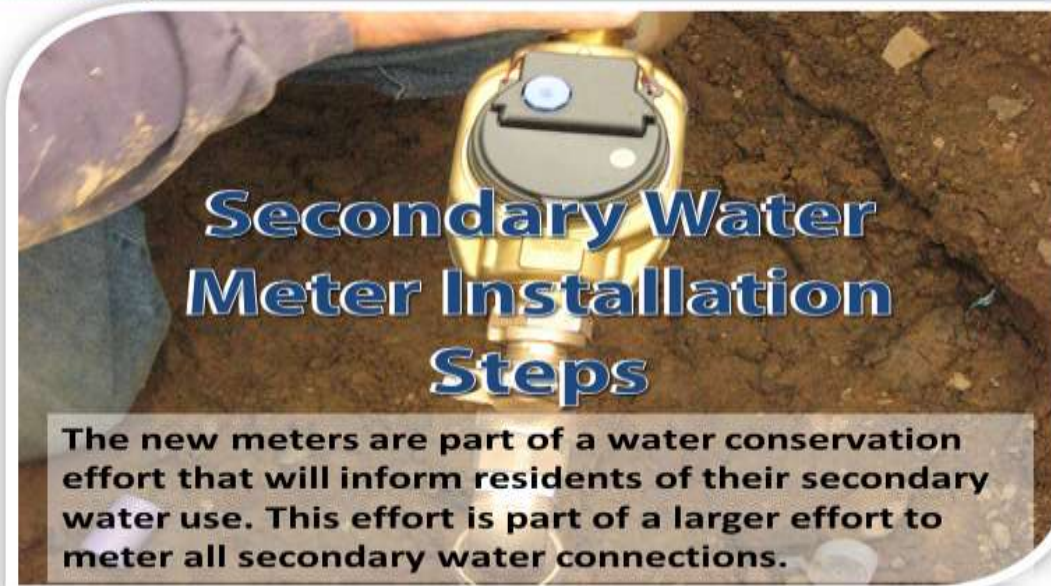


# PI Tools: Videos

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- Easy for stakeholders to access and share
- Cost-effective
- Gives you the opportunity to reach and educate more visual and auditory learners
- Can use for a variety of purposes
  - Construction and/or installation impacts, demonstrations, project overviews, informational videos

# Videos



The new meters are part of a water conservation effort that will inform residents of their secondary water use. This effort is part of a larger effort to meter all secondary water connections.



# Online Open House

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- Very effective for reaching those who cannot attend physical open house
- Often more people access the electronic open house than physical open house
- Decreases of silent majority more of a voice
- Interactive

# Online Open House

The graphic features a white header with the Woods Cross City logo (a tree) and a green bar. The main section is a grey bar with the word "Welcome" in large green letters and a yellow play button icon. Below this is a white section with the text "Woods Cross City PCE Contamination Open Houses March 2013" in green. The footer is black with "Powered by SlideRocket" and navigation icons.

Woods Cross City

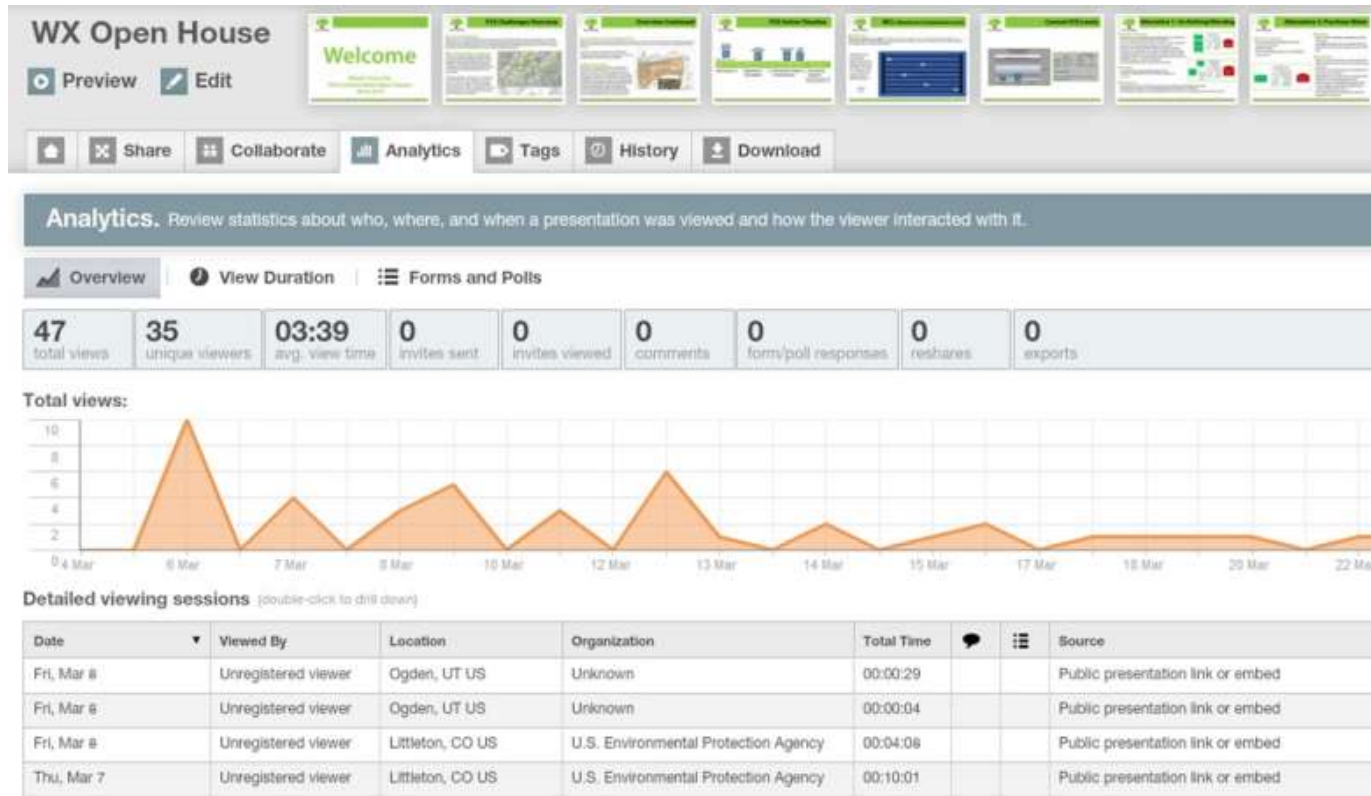
# Welcome

Woods Cross City  
PCE Contamination Open Houses  
March 2013

Powered by SlideRocket



# Analytics



# Lessons Learned and Recommendations when using digital outreach tools (PlaceMatters)

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- Confirm key objectives you hope to achieve through the use of these tools
- Establish a systematic approach to evaluation with minimum standards to be incorporated into all public engagement efforts (e.g., ease of use, usage, efficiency, effectiveness)
- Establish a central repository of public input
- Dedicate staff and resources for PI (in house or consultant)
- Share practices and results

# Lessons Learned

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- Partner with or designate and train a person to be your online lead
- If you build it, they will come. So so it well! If you don't do it well, don't do it
- New technology often requires partnership with people outside the “field”
- Cost: New technology might mean that you have to foot the bill to test and show value of tool

# Case Study: Woods Cross

## The Situation

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# How Did City Respond?

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## **Key Decision:**

### **Media Attention was Faced Head On**

- Fact sheets were immediately updated (within 24 hours) and posted to City website
- All City staff had the same fact sheets
- Next round of open houses was scheduled quickly to **capitalize** on the media attention

# The Message was Clear and Concise

Dear Woods Cross City Citizen,

We encourage you to attend one of the three scheduled public open houses addressing the presence of PCE in some of the City's wells as advertised on the back page of this flyer. We value your feedback. We also encourage you to visit our website, [www.woodsross.com](http://www.woodsross.com), for the most updated information. We invite you to take a brief survey to give us your feedback: <http://www.surveymonkey.com/s/wwxwater>

## What is PCE, and how does it affect Woods Cross City water?

Woods Cross City currently produces more than 90 percent of its drinking water supply from groundwater wells located throughout the community. The City collects and tests samples from these wells on a regular basis. Among the more than 80 contaminants sampled, the presence of a contaminant called perchloroethylene also known as "Perc" or "PCE" has been discovered. The wells containing PCE are only used when absolutely necessary.

PCE is a manufactured organic chemical typically associated with the dry cleaning industry or other companies where organic solvents are used. PCE may enter a water supply through leaking pipes, underground storage tanks and sewer drains. Small traces of PCE can contaminate large volumes of groundwater. The EPA has established the Maximum Contaminant Level (MCL) for PCE as 5 micrograms per liter also known as 5 parts per billion. The EPA periodically reviews new data on health risks and periodically revises MCL levels for various contaminants. We have provided a link to more detailed information about PCE from the EPA on our website. [Is the water safe to drink?](#)

Yes, Water currently being provided by the City comes from an uncontaminated well. When the wells containing PCE are used, during the summer months when demand for water is highest, the PCE levels are below the Maximum Contaminant Level.

## Is the water safe for bathing, washing clothes, etc.?

Yes, You are safe to use Woods Cross City water in the same way you have always used it.

## Is there a chance that someone I know is sick because of PCE?

We don't know; however, the City has never delivered water that exceeds the state and federal limits for PCE.

## How many Woods Cross wells test positive for PCE?

Four of the five Woods Cross City wells have tested positive for low levels of PCE. The amount of PCE detected in all four of the wells is under the Maximum Contaminant Level.

## What is the City doing about PCE contamination?

Woods Cross has been proactive to ensure PCE contamination does not affect the quality of the drinking water that we provide. Woods Cross routinely is taking many things into making process on this experts, analyzing cost Cross Citizens.

## What are the options?

1. Do nothing/Blow existing wells an state and federal wells and up cost Woods Cross we quality and high federal limits. Tl future contain
2. Abandon Wells i
3. Treat the Well V connection, per

## What will this cost W

1. Do nothing/Blow per month. This term, but might wells exceed the
2. Abandon Wells i \$12 more per co
3. Treat the Well V connection, per

## Who will pay?

City staff members are to minimize the mone order to execute some between \$2 and \$12 w

## Will the treatment op besides PCE?

Yes, The treatment me remove a wide range c PCE. This treatment y Technology" by the EPA.

WOODS CROSS PCE SURVEY

Thank you for taking the Woods Cross City water quality survey. Before taking the survey, we recommend that you read the information on the water quality page of our website. Knowing that information will give you valuable context for answering the questions below.

\* All. Please provide your contact information below to help us communicate with you during and after this project. Any question with an "\*" requires an answer.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City/Town: \_\_\_\_\_  
State: \_\_\_\_\_  
ZIP: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Email Address: \_\_\_\_\_

3. Do you think the presence of the chemical "PCE" in many of the City's wells is a health concern?  
 Yes  
 No

3. What amount of PCE contamination, as a percent of State and Federal limits, would you consider acceptable?  
 1. 10% of the allowable limit  
 2. 25% of the allowable limit  
 3. 50% of the allowable limit  
 4. 100% of the allowable limit

4. On a scale from 1 to 5, with 1 being very low priority and 5 being very high priority, how important is it for the City to address PCE?  
Priority of addressing PCE: \_\_\_\_\_ (1 being Low Priority)

5. Which alternative do you feel would be best for the city to pursue in order to minimize the amount of PCE in the water?  
 A. Do nothing. City continues to use existing wells and distribute water that meets state and federal limits.  
 B. Abandon wells and treat surface water from Upper Basin Water Conservancy.  
 C. Treat the Well Water to Remove PCE. City continues treatment systems in process by the City.

6. In order to implement some of the potential solutions from question 5, how much money do you think the City should spend?  
 A. Nothing  
 B. \$1-\$5  
 C. \$6-\$10  
 D. \$11-\$15

7. If you have any other questions, comments, or concerns, please write them here: \_\_\_\_\_

Continues to next page for PCE Open House information



## Woods Cross City PCE Contamination Public Open Houses

Wednesday, March 6  
4 p.m. - 8 p.m.

Saturday, March 9  
10 a.m. - 2 p.m.

Wednesday, March 13  
9 a.m. - 1 p.m.

Woods Cross City Municipal Building  
1555 South 800 West (Enter on East End)


Woods Cross City invites you to attend one of the three scheduled open houses to discuss perchloroethylene (PCE), an industrial contaminant found in some of the city's wells. The same information will be presented at all three open houses.

We look forward to getting your feedback!



# Multiple Open Houses. Advertised. Online.



 Woods Cross City

## Woods Cross City PCE Contamination Public Open Houses

**Wednesday, March 6** | **Saturday, March 9** | **Wednesday, March 13**  
4 p.m. - 8 p.m. | 10 a.m. - 2 p.m. | 9 a.m. - 1 p.m.

**Woods Cross City Municipal Building  
1555 South 800 West (Enter on East End)**

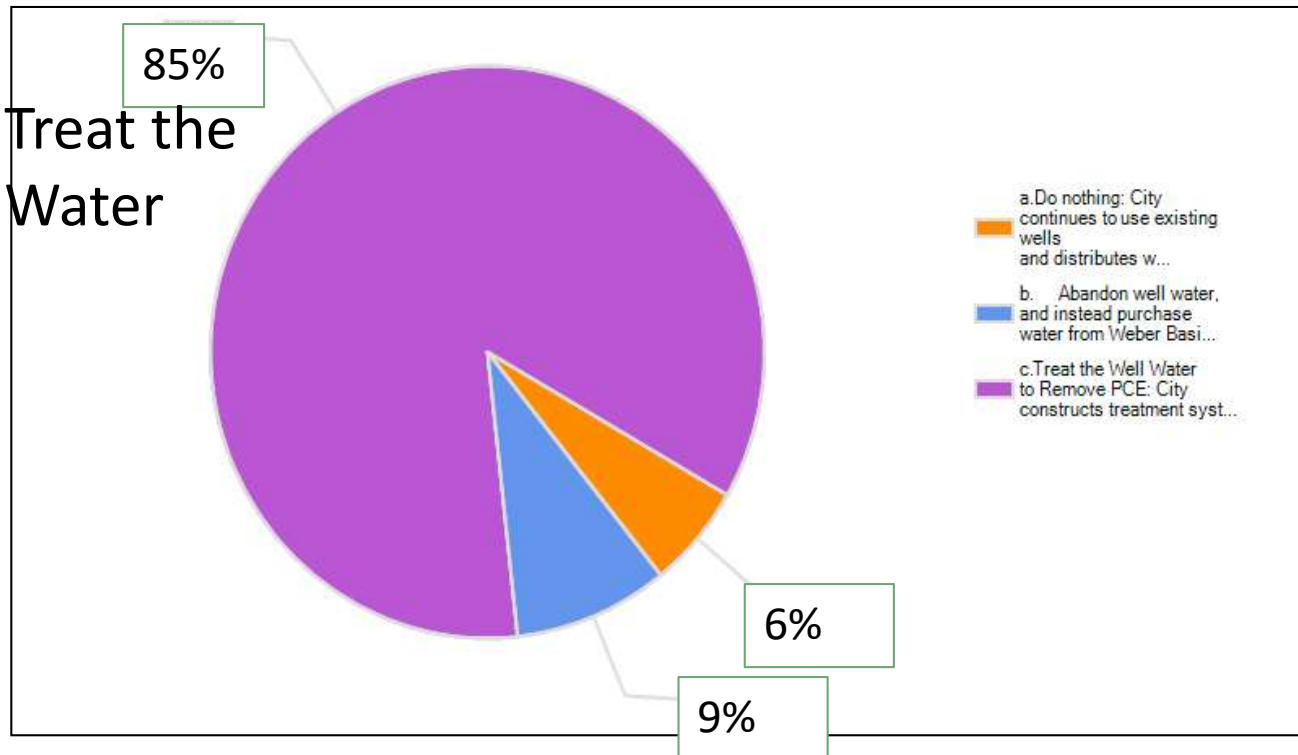
Woods Cross City invites you to attend one of the three scheduled open houses to discuss perchloroethylene (PCE), an industrial contaminant found in some of the city's wells. The same information will be presented at all three open houses.

**We look forward to getting your feedback!**



# Feedback Results

Which alternative do you feel would be best for the City to pursue in order to provide water sustainability in Woods Cross?





# City Council Action

The screenshot shows a web browser window displaying a news article on the KSL.com website. The browser's address bar shows the URL <http://www.ksl.com/?nid=148&oid=24913506>. The website header includes the KSL.com logo, navigation links for Utah, Page Two, U.S., World, Sports, Weather, Traffic, Biz, Pics & File, Outdoors, and Español. A search bar is present with the text "Enter Keyword" and "all of KSL". Below the header is a blue navigation bar with links for Local News, Education, KSL Investigates, Your Life - Your Health, Staying Safe - Disaster, Government & Politics, Sunday Edition, and Share on the web. A Marketplace section offers Classifieds, Cars, Homes, Jobs, Local, and Deals. A promotional banner for McDonald's features coffee and a soft drink, with the text "Find your match" and "\$1 any size soft drink, premium roast coffee, or iced coffee". The main article is titled "Chemicals seeping into Woods Cross water; treatment facility to be built" and is attributed to Mike Anderson, dated April 28th, 2013 at 7:10 AM. A disclaimer states: "This archived news story is available only for your personal, non-commercial use. Information in the story may be outdated or superseded by additional information. Reading or relying on the story in its archived form does not constitute a republication of the story." The article includes a video player showing a man speaking, with a play button overlay. Below the video are social media sharing options for Facebook, Twitter, and Pinterest. A sidebar on the right features a "calendar PHOTO CONTEST" by Mountain America Credit Union, with a "WIN \$500" prize and a "enter to" button. The Windows taskbar at the bottom shows various application icons and the system clock indicating 9:55 AM on 8/22/2013.

# Result – Happy Citizens



# Lessons Learned

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- Public Involvement –a good investment
- Consistent messaging
- Feed the Media with the facts
- Don't guess or conjecture
- Transparency
- Media can be an asset
- Avoid “bunker mentality” with the public

# Monroe to Harrison

## Storm Drain Project Update

### Dear Jackson Street Resident,

As you are aware, the city has increased the park strip area in front of your house. We will be restoring and improving the landscape in this area, and we would like to know your preference. You can provide your feedback by filling out the form below, cutting it out, and mailing it into us. Alternatively, you can fill out the form online at: [www.surveymonkey.com/JacksonParkStrip](http://www.surveymonkey.com/JacksonParkStrip). An overview of your landscaping options is provided below.

**?** Should you have questions about this questionnaire, you may contact our team at 801-419-8786 or [jking@langdongroupinc.com](mailto:jking@langdongroupinc.com).

Best Regards,

**Monroe to Harrison Water Project Team**

**!** **Please note these considerations in making your decision:** The city will restore irrigation systems impacted by the project construction. The city will not install new irrigation systems for properties that did not have them before construction. Maintenance of the park strip area is the obligation of the fronting property per city ordinance; once the landscaping has been installed, each resident is responsible for its upkeep.

**The first 9 ft** beginning at the sidewalk, measured towards the roadway, will be restored to what it was prior to construction.

**You have two options for the remaining 8.5 ft** of the park strip extending to the curb. The options are sod or a geotextile grid with gravel (six inches of gravel that is suitable for off street parking).



Please cut here & mail back to us

### PARK STRIP QUESTIONNAIRE

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

Signature: \_\_\_\_\_

Please check your preference:

- Topsoil and sod
- Geotextile grid with gravel

Comments: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

THANK YOU!

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